

# WHAT SHOULD YOU DO IF CUSTOMERS DON'T PAY THEIR BILLS OR INVOICES?

Of course, you expect payment for labor, commodities, or services when you conduct business with your clients or customers. But what happens if the company's payments are late? Worse, they might not show up at all! There are actions you can take to deal with consumers who don't pay bills or invoices, along with the debt collection in UAE, but let's start with how you may prevent non-payments from clients.



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## KEEPING NON-PAYMENTS AT BAY

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Chasing a nonpaying customer can be difficult, which is why it is always preferable if the problem can be avoided entirely by following these guidelines:

Look into the client.

If you've never worked with or done business with a client before, you'll need to conduct research to figure out exactly who you're dealing with. Simply Google the client's name and ask your contacts if they know anything about the client, who is now your new prospect. You can also determine if the client has been the subject of a complaint.

Remember that the majority of unpaid payments can be avoided by conducting pre-screening of consumers. You'll be able to conduct your risk assessments using the information available on the internet, including notices of liens, court records, and other information. The likelihood of a client failing to pay must be proportional to the company's risk tolerance.

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